It's Time for a Different Kind of Storage Company

We help you create. Qumulo users depend on our hybrid file software to make autonomous vehicles safe and truly anonymous, to help first responders respond faster to natural disasters, to enable new methods for drug discovery and medical research.

Qumulo is the leader in enterprise-proven hybrid cloud file storage, providing real-time visibility, scale and control of your data across on-prem and the cloud. Real-time analytics provide visibility into individual user performance, usage trends and performance bottlenecks. Qumulo's cloud-native file system delivers an identical experience and capabilities across on-prem, hybrid, cloud, and multicloud environments. The Qumulo experience makes storage simple, with continuous new features and access to customer success experts on your schedule.

Qumulo's mission? Unleash the power of your file data, wherever it resides

Enterprise organizations of every size, in every industry, are undergoing digital transformation. They are being urgently challenged to derive value from their unstructured data in order to create new products and innovative business models, and connect with their customers. The products they create with their data is their competitive advantage. They are also required to optimize application workflows on-prem, in the cloud, and/or across a hybrid environment while delivering on organizational mandates for data protection, retention, and security. Qumulo's hybrid file software makes it simple to consolidate your unstructured data with a single solution that provides real-time data visibility, automation, and ease-of-use to meet your performance, processing, and data retention requirements.

Customers are our magnetic field

Fortune 500 companies, major film studios, and the largest research facilities in the world trust Qumulo to help them create new products, new opportunities, and new business models.

ABOUT QUMULO

Based in Seattle, WA, Qumulo currently has more than 300 employees worldwide and has raised $230 million in funding, including $93 million from a funding round in 2018 for the company's continued expansion, plans accelerated product capabilities and long-term business sustainability.

LEADERSHIP TEAM

With decades of technical and business experience, Qumulo's leadership team is focused on building a company the world trusts to manage and store its data.

- **Bill Richter**
  President & CEO

- **Neal Fachan**
  Co-Founder & Chief Scientist

- **Eric Scollard**
  Vice President of Worldwide Sales

- **Matt Frey**
  Chief Financial Officer

- **Michael Cornwell**
  Chief Technology Officer

- **Ben Gitenstein**
  Vice President of Product Management

- **Molly Brown**
  Vice President, Engineering and Customer Success

- **Barry Russell**
  Senior Vice President and General Manager of Cloud

Key Statistics & Trends

Scale Out File Spend ($B)

■ Current Projections ■ Previous Projections

- Up from $6B in previous forecasts
- Growth driven by organic shifts:
- More applications creating more data
- Shift away from SAN and fibre channel networks
- Failure of on-prem object to deliver performance to applications
- Rise of flash
- Growth of cloud file because apps don't need to be refactored

Scale-out file a $11B market on its own

Source: IDC FOBS forecast, Dec. 2018

Freedom to Choose

Qumulo's file storage is designed with platform flexibility in mind, allowing users to drive down costs without vendor lock-down. Our software architecture runs on standard hardware provided by Qumulo, or by partners such as HPE and Fujitsu, as well as in the public cloud with AWS and GCP. The choice is always yours.

Industry Recognition